

WITH WHICH IS INCORPORATED

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WHOLE No. 2310

I can truthfully say that it is a long while since I have read a novel that gave me more amusement.

-James L. Ford in N. Y. Herald.

The Seed of the Righteous

By Juliet Wilbor Tompkins

THE BOBBS MERRILL COMPANY



Important:

In Publisher's Weekly for April 29th we announced that on May 19th we would publish



Star of the North

The Hermit Doctor of Gaya

IT HAS BEEN NECESSARY TO ADVANCE THE **PUBLICATION DATE TO**



Star of the North

Francis William Sullivan Author of "Children of Banishment"

A Story of the Canadian Wilds and the "Movies"

The Hermit Doctor of Gaya

I. A. R. Wylie Author of "Tne Native Born"

A Story of Love and Hate, Schoming and Self-Sacrifice - Laid in Modern India





Unhappy in Thy Daring

Marius Lyle 12° \$1.35

"There is something of the real strength of the old Greek dramatist in the handling of it, and the climax is dramatic and unexpected. We congratulate author and publisher on a book of exceptional merit."—The Globe, London.

"The book has real strength, and a remarkable sense of character—power of imagination and originality, and the writer has borrowed from no one."—H. G. Wells.

The Night Cometh

Paul Bourget 12° \$1.35

One of the most important works of imagination yet written under the influence of the war. A French military hospital is the scene of the story, and its chief characters are a famous Paris surgeon and a young wounded officer, whose fervent Catholic piety is in sharp contrast with the doctor's philosophic materialism. Death threatens both, and their opposing theories with regard to it are displayed in their relation to a drama of the most intense human passion. of the most intense human passion.

The King's Men

John Palmer 12° \$1.35

A story with a war-time setting, but the reader is not taken into the trenches, does not participate in a charge, and hears only once—and then from a distance—the muffled boom of artillery. It is the life behind the firing lines, the inner drama of a nation's transformation, that the author depicts in his striking characters and scenes.

New York

G. P. Putnam's Sons

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Mrs. Humphry Ward

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ENGLAND'S EFFORT

This book has a great timely importance. It answers the question that is continually asked: "How is England taking the war—how has it affected her people, her industries, her labor?" This is the psychological moment for the publication of this brilliant and arresting description of actual conditions by one who has studied them intimately.

JOSEPH H. CHOATE

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New York

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DODD, MEAD & COMPANY, New York













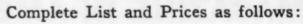
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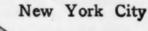


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Thomas Y. Crowell Company

Why Not Your Own Periodical?

Booksellers spend a great deal of their good money in the distribution of the circular matter—good, bad and mediocre—which the publishers so lavishly shower upon them.

Sometimes this matter bears the bookseller's own imprint—which gives it triple value to him.

But publishers' publicity matter necessarily plays up the publisher first, the bookseller second; and any live bookseller wants his own publicity matter, in which his store is played up first of all—and second as well!

His ideal publicity would be his own

house organ, a monthly, preferably, of new book news, which would bear his store's name and be imprinted with his store's imprint.

The only objection is the expense. Done individually such a house organ costs a store \$300 to \$500 a month.

The Publishers' Weekly, monthly BOOK REVIEW is doing the same thing co-operatively monthly for some sixty booksellers, large and small, all over the United States at an average cost to them of less than \$12 a month.

Can't we give you samples and figures of cost—and of results? In short:

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From Page's List

Will Enjoy

The Girl from the Big Horn Country

By Mary E. Chase

An unsolicited tribute from Rev. Frank K. Chase, of Maple Shade, North Carolina:

"I have just finished reading your new book—THE GIRL FROM THE BIG HORN CONTRY. It certainly is the most delightful book that has come into our home for a long time. My wife, my two daughters and myself have read it and laughed over it and wept also in spots. The story is as sweet and clean as the winds that blew from the Green Mountains over Saint Helen's.

"Meanwhile, I am interested to know something of the authoress. Would you be willing to give me her address?

"We shall call our friends' attention to the book whenever we can. It is such an improvement upon much of the trashy stuff they are reading."

We have received many similar endorsements for "The Girl from the Big Horn Country"

Already in its 4th printing!

Net \$1.25

Published

The Page Company

53 Beacon St. Boston

The Hublishers' Weekly

FOUNDED BY F. LEYPOLDT

May 13, 1916

The Editor is not responsible for the views ex-pressed in contributed articles or communications. Publishers should send books promptly for weekly record and descriptive annotation, if possible, in ad-

vance of publication.

For subscription and advertising rates see first page of Classified Advertising.

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves. by way of amends, to be a help and ornament thereunto."—BACON.

TAKING A LEAF FROM THE LIBRA-RIAN.

THE analogy between the book-trade and the library world is so obvious that many lessons can be learned by each from the experience of the other. And no development in the library world seems to us to hold more suggestions for the book-trade than the growth of library organization and of the organization spirit.

For the sake of those booksellers who may not be familiar with this development it may not be amiss to outline in a few words its extent. There is, of course, first of all the national American Library Association, now with over 3000 active members. There are six other national organizations covering special fields of library activity and seven "sections" of the national body which work practically and effectively as special national organizations. Supplementing the national organization are thirty-nine state library associations, besides more than thirty sectional library clubs and local library clubs in such large cities as New York and Boston. It might be noted incidentally that the New York City club has an active membership of over 750. Besides the state associations there are, in all, thirty-eight state library commissions whose members spend their time and energy mainly in the promotion and organization of new libraries. It need not be pointed out that the amazing growth of the library movement in this country has been very largely due to the comprehensive and carefully correlated organization of the library world outlined above.

The book-trade is, of course, no whit less important in theory than the library world. We believe that if it were equally well organized it would have even more educational and social power. Comparison, however, with its present organization certainly invites endeavor. The national Booksellers' Association has less than 300 active members. There are but four local book-trade organizations, and so far as we know, no active state organizations at present of any kind.

"After fourteen years of meeting booksellers in the Central West and South," a member of the Illinois book-trade writes us, "I am thoroughly confident that the booksellers in almost every state would find it to their advantage to form a state organization." The question of a state book-trade organization came up in Illinois very recently as the result of petitions which had been widely circulated throughout that state asking the Legislature to provide free text books for school children. Certain far-sighted members of the Illinois book-trade at once made an effort to marshall the booksellers of the state in opposition to this proposal, and to this end a meeting was to have been held in Peoria on May 2 and 3. We have not yet been able to get definite word of the organization of an Illinois booksellers' association, but it is to be hoped that the excitement of the approaching convention of the American Booksellers' Association in Chicago has not been allowed to take the wind out of the sails of the new organization.

The American Booksellers' Associationlike many other national organizations in this country-has suffered from the lack of local co-operation and support. Its officers and committees have tried to reach the booksellers in Springfield, Peoria and Rockford, but their communication has had to be by mail and the attitude of the local bookseller has only too often been one of apathy.

The first and most important function of the state association, therefore, is that of co-operation with the national association, but besides this it performs two important services within the limits of its own state: it helps to break down that intangible feeling that neighboring booksellers being competitors are, therefore, necessarily enemies; and it makes possible concentrated action in booktrade matters peculiar, as in the Illinois text book case, to a particular state. Thus we can imagine the Wisconsin booksellers' association consulting as to the best way to meet the competition of the unusually efficient free book distribution system conducted by the State Library at Madison, and the Illinois association marshalling and presenting the objections which experience has very clearly brought out against state published text books. Such minor matters as the installation and conduct of a book booth at the state fair are considered by many state library associations directly within their province. A similar state fair book booth might very well be part of the work of the state booksellers' association.

This question of state organization rests entirely, of course, with the booksellers themselves. The American Booksellers' Association has done valiant work in furthering the national interests of the trade, but not a few states have given the national body little or no assistance. Only the hard work of the national body secured a country-wide expression of opinion in favor of the Stephens Bill.

At the annual convention of the association at Chicago this year there will be assembled a body of booksellers we believe more representive than at any former convention. The Middle West and South, regions which may have felt themselves formerly aloof from the activities of the association, will probably this time be well represented. It is to be hoped that the question of state organization will come up before the national body this year. In the meantime, good luck to the Illinois Booksellers' Association.

COMPLETE PROGRAMME OF A. B. A. CONVENTION.

THE Programme Committee of the American Booksellers' Association has announced the complete programme for the sixteenth annual convention to be held in Chicago on Tuesday, Wednesday and Thursday of next week, as follows:

Tuesday, May 16.

9:00 A. M. Registration of delegates.

10:00 A. M. President's address, report of Treasurer, Executive Committee, etc.

11:00 A. M. "Some Mistakes of Booksell-

David Koeller, Jr., Blackwell-Wielandy Co., St. Louis.

II:40 A. M. "A Few Knocks, Knots and Knobs.

Wm. A. Parker, Eau Claire Book and Stationery Co., Wisconsin.

12:30 P. M. Adjournment. 2:00 P. M. "Then and Now. Twenty Years of Book Trade Progress."

Chas. M. Roe, Standard Publishing Co., Cincinnati.

2:40 P. M. "Satisfactions of Being a Bookseller."

Frank M. Morris, The Morris Book Shop, Chicago.

3:20 P. M. "Women in Bookselling."

Mrs. Wm. R. Matthews, Bookseller and Sta-

tioner, Omaha. 4:00 P. M. "Thirty Years of It." Nathaniel McCarthy, Minneapolis.

Wednesday, May 17. 10:00 A. M. "More and Better Help from Publishers to Booksellers.'

Chas. C. Shoemaker, Penn Publishing Co., Philadelphia.

"Libraries as Bookstores and 10:30 A. M. Bookstores as Libraries.'

Miss May Massee, Editor A. L. A. Booklist. Chicago.

11:00 A. M. "Librarian and Bookseller Comparison and Co-operation."

Matthew S. Dudgeon, Secretary Free Public Library Commission of Wisconsin.

12:30 P. M. Adjournment. Luncheon for delegates with the Chicago Association of Commerce, Hotel LaSalle, as

guests of the Chicago Publishers. Wednesday afternoon.

Automobile ride around Chicago, as guests of A. C. McClurg & Co. The trip will end with a luncheon served with the compliments of the Chicago Publishers.

Wednesday evening. Theater party. Thursday, May 18.

10:00 A. M. Executive session. Reports of committees. Election of officers.

As most important business will be discussed and acted upon at this session, a full attendance is asked.

12:00 M. Adjournment for lunch.

2:00 P. M. Continuation of executive session.

Thursday evening.

6:30 P. M. Annual reception.

7:00 P. M. Banquet, Congress Hotel.

"TRAIN NO. —, LEAVING FOR ALBANY, UTICA, SYRACUSE, ROCHESTER, BUF-FALO AND CHICAGO!"

THE following Eastern publishers and booksellers are leaving for Chicago on the "booksellers' special" at 8:45 Monday morning: F. N. Doubleday (Doubleday, Page & Co.), Arthur Brentano and Charles E. Butler (Brentano's), J. W. Corrigan (Geo. H. Doran Co.), John Macrae (E. P. Dutton & Co.), C. Whitney Darrow (Princeton University Press), W. B. Hadley, R. J. Cuddihy and D. J. O'Connell (Funk & Wagnalls Co.), F. A. Clinch (D. Appleton & Co.), W. H. Arnold (Syndicate Trading Co.), Fremont Rider and John A. Holden (Publishers' Weekly), W. W. McIntosh (Oxford University Press), E. J. Warner (Ronald Press), Mr. and Mrs. Hull (Moffat, Yard & Co.), R. F. Fenno (R. F. Fenno Co.), E. O. Chapman (Bookseller, Newsdealer and Stationer), James A. McCann (Hearst's International Library Co.), G. F. Warfield (Hartford, Conn.), H. S. Hutchinson (New Bedford, Mass.), E. J. Warner (Ronald Press), Harry Spurr (Francis Edwards, London), A. G. Seiler (New York City), James Macdonald (New York City), W. C. Everett, Fleming H. Revell, jr. (Fleming H. Revell Co.), D. K. Medcalf (Scrantom, Wetmore & Co., Rochester, N. Y.). Other Eastern members of the American Booksellers' Association who will attend the



BUILDING OF THE BÖRSENVEREIN AT LEIPZIG.

Headquarters of the German book-trade. About 23 local and national organizations of book, art and music publishers, dealers, and middlemen representing these trades in their commercial and social ramifications, radiate from this centre. Among the activities of the allied associatons are the Easter book exhibition; the annual clearing of accounts; the Booksellers' College; the bibliographical library; the clearing house through which the daily pick-ups of every bookseller in Germany pass; the "Börsenblatt," (daily trade paper); the general catalogue of all books ever published in Germany, (the property of the trade itself instead of a private enterprise as in America); and the Clearing House for metals used in the book and printing trades to carry out the orders of the War Ministry.

Convention but who will not take the "special" are: G. V. Price (Harper & Bros.), R. L. Scaife and B. H. Ticknor, jr. (Houghton Mifflin Co.), Jos. W. Lippincott (J. B. Lippincott Co.), Jos. F. Green and Warren H. Wright (Little, Brown & Co.), R. G. Anderson (G. P. Putnam's Sons), D. E. Jilson (Association Press), Alfred Harcourt (Henry Holt & Co.), J. L. Thompson (Chas. Scribner's Sons), M. G. Nusbaum (Norfolk, Va.), Eugene L. Herr (Lancaster, Pa.), C. G. Grauer (Buffalo), W. C. Rowell (H. W. Wilson Co.), W. N. Davis (Kingston, N. Y.), Mr. and Mrs. R. W. Fuller (Old Corner Book Store), F. R. Hood (Baker & Taylor Co.), J. Roy Collier (Allen Book and Printing Co., Troy, N. Y.).

PLAYING "BLINDMAN'S BUFF" WITH A RETAIL BUSINESS.

TEN years ago two men opened stores in a Middle Western city, says a leading article in Eaton, Crane & Pike Co.'s Pull-Together. Their locations were equally good, they carried similar lines, both were hard-working, square-dealing merchants.

Jones, one of these men, is a prosperous business man to-day. He owns several stores in various parts of the city and is numbered among the town's leading citizens.

Smith, whose chances a few years ago looked fully as good as those of his rival, is now a salesman in one of the Jones store.

There is nothing particularly new about this little excerpt from commercial history. The same thing has happened thousands of times before, and will happen thousands of times again. For every man like Jones in business to-day, there are ten like Smith.

Where does the difference lie? Some merchants are analyzers, using carefully compiled records as the basis for their every business move; others are salesmen who rely on selling plans and attractive prices, and use records only for a limited amount of guidance, or not at all.

Somewhere between these two extremes every successful merchants is located. The exact place in the scale that a man occupies depends on his personality, on conditions, training, and a multitude of other things.

The cost of the goods sold is fixed so that in order to increase profits we can do but one of two things—reduce expenses, or sell more goods.

A considerable saving is often possible through cutting out unnecessary expenses, especially the so-called "leaks," such as mistakes in adding up the amounts of sales, failure to charge goods sold on credit, wasted supplies, depreciation, and interest on capital invested in slow-moving lines.

But the increase in net profits thus gained, while well worth while, is not great enough to satisfy the man who wants to get ahead. Moreover, cost cutting can only be indulged in safely to a certain extent, nor will it offset

the general tendency of selling costs to in-

There is, then, but one alternative—increasing sales. This does not mean necessarily to aim at a great volume of sales, which may mean the tying up of a lot of capital, but rather to increase the number of times the stock is turned over.

The men who are making money under present conditions—and by making money we mean not merely drawing down a living wage, but earning interest on the capital and a fair profit on the investment as well—are doing it by turning their stock often on a small margin of profit. They make many small profits take the place of a single large profit.

Capital is turned once when it is invested in stock and all the stock sold. It is evident that turning a dollar three times at 7 per cent. net in a given time is more profitable in the end than turning two dollars once at 10 per cent. net.

To turn stock quickly calls for exact knowledge of when to buy, how much to buy, what goods can be expected to sell readily and what will not. To sell quickly necessitates an efficient selling force, the pushing of slow-moving lines, and constant watchfulness over every detail of the business.

No one can afford to guess about such important matters as these. Guesswork, in one form or another, is the cause of nearly every retail failure. The commercial graveyard is full of men who, like Smith, played "Blindman's Buff" with their businesses and guessed they were making money.

Getting the facts on which to build a better business is simply a question of the right kind of bookkeeping. Many men look on bookkeeping as a necessary evil—a complicated and mysterious process, to which they submit because it seems to be the proper thing to do. As a matter of fact, good bookkeeping is the most direct, practical, and the simplest way of getting desired information about a business and of recording its activities. Here are some of the facts that Jones knew about his business—knowledge he used to advantage in speeding up turnovers, boosting profits and cutting out leaks:

The total of each clerk's daily sales.
The total of daily sales by departments.

The total of each day's cash and charge sales.

The total amount due each day on unpaid charge sales.

The total amount owed each day.

The daily bank balance.

Every stationery dealer should obtain this information in the form of a simple report, ruled to show these items. Such a report can be made up easily from the sales slips, invoices received, and the check and bank books.

In addition, a monthly report should give:
The total monthly sales of each clerk and each department.

The approximate valued inventory.

Salaries paid each clerk.

Expenses. Net profits. Notes receivable and notes payable.

The approximate inventory is secured by totaling the costs and retail values of goods received, adding them to the actual inventory figures, and subtracting costs and retail values of the goods sold during the month. This approximate inventory is sufficiently accurate as an index of the stock on hand each month until the next regular inventory date. The other items on the monthly report are easily obtained from the books.

With information such as this ready to his hand, the proprietor can keep constant watch over his business—know exactly where it stands every day.

A study of the sales analysis helps the merchant to buy at the right time, and in quantities that can be sold readily. Right buying is of the utmost importance in securing turnovers.

The approximate inventory tells the amount of stock on hand and shows how the goods are moving.

If a clerk fails to do as well as those about him, the fact shows up at once in these reports. Inefficient clerks can be weeded out and better ones put in their places.

When the sales of any department decrease, the daily report calls attention to the trouble right away. In this way, slow-moving goods and "dead" lines are soon located.

By watching the relation of cash and charge sales and the amount of money outstanding, the extension of credit and the handling of collections can be regulated. A knowledge of the amount owed each day makes it possible to plan ahead to make payments when they come due.

Any increase or decrease in expenses can be noted, and profit leaks shown up quickly when expenses are watched carefully. Smith didn't know these things.

These reports, of course, are not intended to take the place of the regular double entry books, which every merchant should keep. The books contain a detailed record of the business—the reports simply gather and classify some of the most important of this information, making it available for comparison and application.

If you are not getting information such as this about your business, you are failing to take advantage of a big asset. Any good book-keeper can organize your accounting work so that the important facts of the business will be in your hands every day. It costs very little to get these facts, and you need them in your daily fight with rising costs.

There are few merchants who cannot afford to keep a ten-dollar-a-week girl to do nothing else except keep them posted day by day and week by week on just what they are doing in the way of making profits. The \$520 they would spend during the year would give them the facts and figures that would enable them to make several times that in extra profits.

The most expensive thing a merchant can do is to play "Blindman's Buff" with his business. The most profitable thing he can do is to know—and to know from day to day.

NEW YORK CITY HAS ANOTHER INTERESTING BOOK-SHOP RUN BY WOMEN.

NEW YORK CITY has been blessed with another intimate book-shop run by college women. Miss Throop, whose interesting work in the Hotel Bossert in Brooklyn—one of the outgrowths of Earl Barnes' article in the Atlantic Monthly, by the way—was described in the Publishers' Weekly some months ago, has just come to New York to open an adult book department to work in conjunction with Miss Emerson's Child-Lore Book Room

at 12 West 47th street.

Miss Emerson's work is not new to New York book circles as she has been doing some exceedingly effective work selling juveniles for over four seasons. Her evolution into a bookseller forms an interesting story. As a teacher in a New York City private school she noticed the haphazard character of the reading which her pupils were doing. Their parents would not let them use the dirty books in the public libraries and yet, although willing to purchase books for them, the parents were at a loss to know what to buy. As an aid to the children Miss Emerson opened a little circulating library in the school, charging the children, all of whom were fairly well to do, five dollars a year for the service. Parents and children evinced so much interest in the library that five years ago at the Christmas season Miss Emerson opened, together with John Martin, the Child-Lore Book Room at 6 West 39th street. This book-shop was run for two holiday seasons and in the third year it became a regular allthe-year-round bookstore. When Mr. Martin moved out to Doubleday, Page & Co.'s Garden City plant Miss Emerson continued the shop by herself, removing later to the present location on 47th street. She still keeps up her teaching in the mornings and her connection with parents and children and the cordial support given her by the principals of the various private schools furnish her a ready outlet for juveniles of the better class. During the winter a number of talks dealing with special phases of modern education were given in the book room for mothers and teachers. A series of entertainments-consisting of story hours about Indian books at which Miss Eastman talked and sang to the children, story hours about the opera, etc.was also given for the children. Miss Emerson has prepared a special spring exhibit of nature books for May 7 to 21 inclusive.

Miss Throop plans to do much the same thing with adult books that Miss Emerson does with juveniles. The best books of the season, as well as standard works and illustrated art and gift books, are on hand for examination and purchase. Advice and help will be given in the formation of private libraries. Reading lists or lists of the latest reference books on subjects of special interest will be made for clubs or individuals. Effort will be made to find rare or out-of-print books and books whose titles are forgotten.

A special feature of Miss Throop's work is a series of Four Readings from Writers of To-day which she is beginning on Tuesday mornings at the book-shop. These readings are intended as a help to people who are too busy to read all that they wish to, and to give those who have been fortunate enough to keep "up-to-date," an opportunity for review and, it is hoped, for open discussion. Miss Throop has made her choice of passages from the writers of to-day for their qualities or wit, humor, dramatic force, psychological insight, and absorbing human interest; selection will be made from the prose and poetry not only of America and England, but of France, Russia and Italy. Tickets for the course are eight dollars. Patronesses for the course are: Mrs. Horace E. Deming; Mrs. Fabian Franklin; Mrs. George Griswold Haven; Mrs. Oliver Gould Jennings; Mrs. Richard Peabody Kent; Mrs. Edwin Spring Knapp; Mrs. Lewis Cass Ledvard, Jr.; Mrs. Goodhue Livingston; and Mrs. Nathaniel Thayer Robb. A similar course in Brooklyn last winter drew an attendance of between forty and fifty.

Miss Throop's office at the Hotel Bossert, Brooklyn, will remain open for the summer, and orders will be sent or left there as before. She will be at the Bossert from 9 to 10 and from 5 to 6 o'clock each day, or by

appointment.

A BOOKSELLER'S slogan suggested by System is: Call and meet your best friend—the right book."

NEW SOUTH WALES BOOKSELLERS INCREASE PRICES.

As the result of a representative meeting of Sydney booksellers, beginning on March 1, 1916, the retail prices of books were increased in accordance with the following scale—all ordinary books are now classed as net. The agreement covers all books, with certain exceptions specified at the end of the schedule:

Pul	blished					blishe	d		
F	rice		Syd	ney	F	rice		Syd	ney
(N	et and		Sell	ling	(Ne	et and		Sell	ing
Ore	linary)		Pri	ce	Oro	linary)	Pri	ce
S.	d.		S.	d.	8.	d.		S.	d.
	3 inc	reased t	to	4	10	6 in	creased	1 to 14	
	6	61		9	12		66	16	
	7	44		10	12	6	64	16	6
	7 81				14		46	18	6
	9 }	44	1		15		66	20	
	101				16		44	21	
I		46	1	6	17		44	22	6
1	6	44	2		17	6	64	23	6
1	.9	6.6	2	3	18		44	24	6
2		44	2	3 9 6	20		4.6	27	
2	6	66	3	6	21		44	28	
3		46			24		44	32	
3	6	44	4	6	25		44	33	
A		66	5	6	27		44	35	6
4	6	44	6		27	6	66	36	
3 3 4 4 5 5 6 6		66	4 4 5 6	6	28		44	38	
5	6	44	7	6	30		66	40	
6		66	7 8	6	31	6	44	42	
6	6	6.6	9		32		66	42	6
7		4.6	9	6	35		14	46	6 6
7	6	4.6	10		36		64	46	6
7 7 8 8		44	II		40		66	52	6
8	6	66	12		42		66	55	
9		44	12	6	48		66	5.5	
9	6	44	13		50		6.6	70	
10		41	13	6					



DISPLAY OF T. EVERETT HARRE'S "BEHOLD THE WOMAN" (LIPPINCOTT) MADE BY WANAMAKER'S PHILADELPHIA STORE. ACROSS THE PAGES OF THE BIG BOOKS IN EITHER CORNER OF THE WINDOW IS WRITTEN "PAGES FROM THE BIGGEST BOOK OF THE YEAR."

The following is the schedule agreed upon for juveniles and picture books:

	blish Price	ed	Sydr Selli Pric	ing		olish	ed	Sydi Sell Pri	ing
5.	d.		8.	d.	S.	d.		S.	d.
	3	increased	l to	4	2	i	ncreased	to 2	6
	6	66		9	2	6	4.6	3	
	9	66	I		3		66	3	6
I		44	1	3	3	6	6.6	4	
I		1		-	4		66	4	6
and	1	1 66		6	4	6	66	5	
I	3	1	X	0	5		6.6	6	
net)			6		44	7	
1	6	44	2		7	6	66	9	

net) 6	44	7	
1	6 44 2 7	6 "	9	
	Exceptions	3.		
S.	d.		S.	d.
200	6 Novels	to remain a		6
I	Paper Novels (non net)	61	1	
3	6 Novels, cloth	46	3	6
2	6 Paper Novels	66	2	6
1	net Everyman's Lib	increased t	0 I	3
1	" Collins' Pocket			
	Classics	44	I	3
2	4.6	4.6	2	6
1	" Cassell's "People's"			
	Library	to remain a	at 1	
I	" Ward Lock's			
	"World Lib."		to I	3
3	6 "Snowy River" Series	to remain		(
2	net Methodist Pub	increased	to 2	(
2	0	**	3	
	Australian Publications.			
	Medical Books.			
	Theology.	2 L 1 D . L .		
1	Ordinary Educational (S	School Books) 1	,
	Hymn Books.	non old sahad	1-	
	Pitman's Shorthand, as		uie.	
	Annuals, as per old scho	edule.		

CENTENNIAL OF FOUNDING OF AMERICAN BIBLE SOCIETY.

On May 7 the American Bible Society celebrated the hundredth anniversary of its birth. The centennial was marked by meetings in all parts of the country. Ten thousand were present at the meeting in Washington, at which President Wilson was a speaker. At the gathering in Carnegie Hall, New York City, on May 9, over which Joseph H. Choate presided, more than one hundred Bible and missionary societies sent delegates, cablegrams and congratulatory messages. At noon on the same day, in the chamber in the City Hall in which a little group of men met one

hundred years ago to consolidate into a national agency the state societies for the dissemination of the scriptures, there was a celebration at which Robert W. De Forrest presided, and the speakers were Judges Clark and Nott of General Sessions, Gerard Beekman and Francis Lynde Stetson.

The society has labored for the preservation of Bible text purity, and to make its advantages as nearly as may be a universal possession, placing the text, "without note or comment," in as many hands as possible, in this country and abroad, and in many languages. The annual report of the American Bible Society reveals the following facts regarding the enormous work of the society:

The work is carried on in 5 continents, in islands of 7 seas, in over 150 languages, in 12 kinds of script for the blind, through 9 home agencies, 12 foreign agencies, by 9 main printing centers, by over 1900 distributers, 575 at home, 1367 abroad, total issues in 1914-15, 6,406,323 volumes, 2,426,418 at home, 3,979,905 abroad, increase over 1913-14, 1,155,147 volumes, total issues in 99 years, 109,926,214 volumes.

The following table will give an idea of how extensive is the work of the Bible Society in the printing and publication of the Scriptures in various languages throughout the world:

At the Bible House, New York, 2,280,300 volumes.

At Constantinople, in Modern Armenian, 38,000 volumes, in Ancient Armenian, 4300 Testaments; in Armeno-Turkish, 9000 volumes; in Osmanli, 6000 portions; in Ancient Greek, 600 volumes; in Hebrew, 1000 Bibles.

At Beirut, in Arabic, 91,000 volumes. At London, in Armenian for blind, 400 portions.

At Bangkok, in Siamese, 24,360 portions.
At Chieng Mai, in Laos, 157,000 portions.

At Chengtu, in Mandarin, 5000 New Testaments, 339,000 portions. At Shanghai, in Mandarin, 5000 New Testa-

At Shanghai, in Mandarin, 5000 New Testaments, 1,427,500 portions; in Shanghai Colloquial, 2000 New Testaments; in Canton Collo-

quial, 74,000 portions; in Easy Wenli, 40,000 portions

At Weihsien, in Mandarin, 118,000 portions. At Yokohama, in Siamese, 15,000 portions; in Laos, 95,000 portions; in Mandarin, 32,000 volumes; in Shanghai Colloquial, 1000 New Testaments; in Chinese Classical, 1000 New Testaments; in Ilocano, 52,000 volumes; in Pampangan, 4000 New Testaments; in Panayan, 20,000 volumes; in Cebuan, 21,650 volumes; in Eunmun, 440,760 volumes; in Korean Mixed Script, 120 New Testaments; in Japanese, 1,230,658 volumes; for the blind, 600 portions; in German, for interned soldiers, 5000 Testaments.

At Seoul, in Korean Mixed Script, 22,000

portions.

Of the issues from the Bible House in New York during the twelve months ending March 31, 1915, 1,862,754 volumes were in the English language. Of the Bibles and Testaments, 20,193 were the American Revised Version. Scriptures were issued in the same twelve months from the Bible House in eighty-nine languages other than English.

BEST SELLING BOOKS.

According to the Bookman's lists, the six books (fiction) which sold best in the order of demand during March were:

				NTS
I. The	e Real	Adventure.	Webster.	
		rrill.) \$1.50		180
2. Life	e and	Gabriella.	Glasgow.	
(Doubleday	, Page.) \$1.	35	178
3. Sev	renteen.	Tarkington.	(Harper.)	
\$	1.35			170
4. He	ld to Ans	wer. MacFa	rlane. (Lit-	
t	le. Brown.	.) \$1.35		124

According to the Publishers' Weekly consensus, the best-selling books (fiction) were: 1. Seventeen. Tarkington. (Harper.).. 130 2. Life and Gabriella. Glasgow. (Dou-5. Held to Answer. MacFarlane. (Lit-6. Side of the Angels. King. (Har-8. Just Mifflin.)
9. Clipped Wings. Hughes. (Harper.). 10. Beasts of Tarzan. Burroughs. (Mc-Clurg.) . . 11. The Belfry. Sinclair. (Macmillan.).. 21



DISPLAY OF OXFORD BIBLES MADE BY J. E. BELLUE, OF CUNNINGHAM, CURTISS & WELCH CO., LOS ANGELES.

12. Bent Twig. Canfield. (Holt.) 20 13. Destiny. Buck. (Watt.) 17 14. Prudence of the Parsonage. Hueston. (Bobbs-Merrill.) 15 15. Fifth Wheel. Prouty. (Stokes.) 14 16. Then I'll Come Back to You. Evans. (Fly.) 14 17. Return of Dr. Fu-Manchu. Rohmer. (McBride.) 13 18. Michael O'Halloran. Stratton-Por-
ton. (Bobbs-Merrill.)
15. Fifth Wheel. Prouty. (Stokes.) 14 16. Then I'll Come Back to You. Evans. (Fly.)
16. Then I'll Come Back to You. Evans. (Fly.)
16. Then I'll Come Back to You. Evans. (Fly.)
17. Return of Dr. Fu-Manchu. Rohmer. (McBride.)
(McBride.)
(McBride.)
18 Michael O'Halloran, Stratton-Por-
ter. (Doubleday, Page.) 12
19. Golden Woman. Cullum. (Jacobs.)12
20. Pollyanna Grows Up. Porter.
(Page.)

RECORD OF AMERICAN BOOK PRO-DUCTION, MARCH, 1916.*

	Pub catio	li-	By	Orig	in								
International Classification	S	ons	uthors	Engl and O Forei Auth	ther								
CLASSIFICATION	New Books	New Editi	American Authors	American	Imported	Total							
Philosophy	20	5	16	4	5	25							
Religion, Theology	51	6	39	3	15	57							
Sociology, Economics	58	4	51		11	62							
Law	19	8	27			27							
Education	18	4	20	*****	2	22							
Philology	16	4	14	1	5	20							
Science	55	3	47		11	58							
Applied Science, Engineering	50	6	48		8	56							
Medicine, Hygiene	83	7	36	*****	4	40							
Agriculture	33	1	33	*****	1	84							
Domestic Economy	18	2	14		1	15							
Business	12	5	16		1	17							
Fine Arts	23	8	20		6	26							
Music	7		7			7							
Games, Amusements	11	2	-11		2	13							
General Literature, Essays	51	14	24	4	37	65							
Poetry and Drama	66	17	39	13	31	88							
Fiction	68	52	65	6	49	120							
Juvenile Books	31	8	19	3	17	39							
History	58	13	48	*****	23	66							
Geography, Travel	43	7	36	1	13	13 50							
Biography, Genealogy	20	4	23	2	8	33							
General Works, Miscl			5	*****		5							
Total	768	175	653	37	250	940							

^{*}These figures include pamphlets, of which 167 were recorded in March. In March, 1915, 836 new teoks and 115 new editions were recorded.

"GOOD THINGS TO BE PICKED UP IN ENGLAND," SAYS F. C. DODD.

There is some mighty good hunting in England for American publishers, despite the war, according to an interview given out by F. C. Dodd, of Dodd, Mead & Co., who returned last week from stalking English authors. "To my surprise," said Mr. Dodd, "all the publishers without exception said that their present business is good, and all are feeling fairly optimistic about the future. They are accepting only the books the sale of which they're pretty sure of; so the lists are automatically cut down. Yet the lists are good. I am surprised at the number of good things I found waiting to be picked up and brought back home. I hadn't expected to find much of a supply. I think that state of mind is prevalent among American publishers—else I would have found more American publishers in London.

"The majority of the books being issued now are war books and fiction," he continued. "Serious works on all subjects are being held over, and particularly illustrated books for both adults and juveniles. Of war books there seems to be no end, and strangely enough, no end to the demand for them either. Just now there's a great flux of books telling personal experiences and adventures at the front, 'field books.' Then, too, many well-known writers are now writing war books instead of novels—Kipling, for instance.

"England is buying more American books than ever. Last year the English publishers bought more from us than ever before. The reason is that under present conditions they are not willing to make plates of their own; they would rather buy sheets here than manufacture at the increased cost of all supplies. The increased cost has also affected their selling market. Their own wares they are anxious to sell to America, of course, but I noticed that they are very particular about securing a good price for the American rights. They will refuse terms that they ordinarily accepted two or three years ago."

COPYRIGHT NOTES. BILL PENDING TO EXTEND AD INTERIM PERIOD DURING WAR.

Immediately following the beginning of the war, Australia, Canada, Germany, Jamaica, India, Austria, Denmark, Holland, Norway, Spain, Belgium, France, Hungary, Portugal, Sweden, Brazil, Great Britain, Italy, New Zealand, and Switzerland announced special administrative decrees whereby inventors, patentees, applicants for registration of trademarks, copyright, etc., were given an extended period (generally six months following the termination of the war) to pay fees and take all actions required, the decrees in every case providing that the extension of time should be to the advantage of all concerned (natives and foreigners), provided that the country of origin of the foreigner desiring to take advantage of the extension of

time should grant equal reciprocal rights. The United States has not issued any administrative decree or passed an act of Congress necessary to take advantage of such reciprocal relations. A bill was introduced into Congress, i. e., House bill No. 12,196, February 24, having the above described object in view, but up to date, although the bill has been approved by the Senate and House Committees on Patents, no steps have been taken, we understand, to obtain its passage. The pro-

understand, to obtain its passage. The provisions of the bill are as follows:

That any applicant for letters patent or for the registration of a trade-mark or label, being within the provisions of section two hereof, who shall be unable on account of the existing state of war to file application or pay any official fee or take any required action within the period now limited by law, shall be entitled upon proof of such inability to a respite not greater than nine months in which to file such application or pay such fee or take such action.

action.

action.

Sec. 2. That the provisions of this act shall be available only to citizens or subjects of countries whose government shall have extended substantially similar privileges to citizens of the United States, and only in case the applicant shall first have filed a similar application in his home country within the time provided by law therefor; the provisions of this act shall not be available to the citizens or subjects of any country which may become at war with the United States. United States.

onted States. Sec. 3. That all letters patent and registrations granted under the provisions of this act shall have the same force and effect as if the applications and fees had been filed in accordance with the existing

laws.

Sec. 4. That section one of this act shall be deemed effective as from the first day of August, nineteen hundred and fourteen, and shall remain in force until six months after the termination of the war.

BOOK-TRADE ASSOCIATIONS. MORE ABOUT THE NEW YORK BOOKSELLERS' LEAGUE FIELD DAY.

The committee in charge wishes to impress upon all members of the Booksellers' League the fact that the annual outing at Midland Park, Grant City, Staten Island, on Saturday, June 24, will not be a "stag" party. Last year some members even left their dinners unfinished to watch the ladies gallop down the field in the various field games, and this year an even more interesting series of races and "stunts" is being arranged for the wives, sis-

ters and friends of members.

The lady selling the greatest number of tickets for the outing will be presented with five dollars in gold The lady selling the second largest number will receive a two dollar and a half gold piece. In addition to the cash prizes the ladies will have the use of private automobile (not a Ford) to Reports and money and from the grounds. for tickets sold must be deposited with Charles Burkhardt, of E. P. Dutton & Co., 681 Fifth Avenue, on or before 12 m., Thursday, June 22, 1916.

Entry blanks and schedules of the events for both gentlemen and ladies may be had by addressing Alfred A. Knopf, chairman of games committee, 220 West 42d Street, N. Y. General information may be obtained by addressing the chairman of the Field Day committee, R. E. Sherwood, 19 John Street, New York.

OBITUARY NOTES.

EUGENE HUNGERFORD MACKAY, retired stationer and bookseller, died April 22 at the home of his daughter, Mrs. Robert Kelly, No. 11 Castleton Park, New Brighton, S. I. He was born in City Hall place, Manhattan, seventy-two years ago. Mr. MacKay retired from business twenty years ago.

JOSEPH W. WOOD, 50 years old, vice president of the Philip Roeder Book and Stationery Company, St. Louis, recognized as one of the best authorities on books in the city, died on April 28 of pneumonia. He had been ill five days. Mr. Wood had been connected with book companies in St. Louis since he was 14 years old. He had been an official of the Roeder Book Company for the last twenty years. He is survived by his widow, three daughters and a son.

THE REV. DR. JOSIAH STRONG, organizer and President until his death of the American Institute of Social Service and founder of the "Safety First" movement, died on April 29 in his seventieth year from complications following an operation. He was the author of a number of books, the first of which, "Our Country," 1886, being a pioneer treatise on sociological work, received wide attention and was translated into Oriental as well as European languages. Other books were: "The New Era" in 1893, "The Twentieth Century City" in 1898, "Religious Movements for Social Betterment" in 1900, "Expansion" in 1900, "The Times and Young Men" in 1901, "The Next Great Awakening" in 1902, "Social Progress" (a year book) in 1904-6, "The Challenge of the City" in 1907, "My religion in Everyday Life" in 1910, and "Our World," Volume I, and "The New World Life," in 1913.

PERSONAL NOTES.

F. G. Browne, for many years in the publishing department of A. C. McClurg & Co., and later of the Browne Howell Co., is now with Rand, McNally & Co.

JOSEPH JACKSON ENGLISH, JR.—"Jack" English to his intimates—of the Bell Book and Stationery Co., Richmond, Va., celebrated his fiftieth year of association with the trade on May 1.

RICHARD B. G. GARDNER, former promotion and publicity manager for the Publishers' Co-operative Bureau, has severed his active working connections with Premier Service. Inc., to assume the presidency of Creative Advertising and Sales Service, a New York corporation, with offices in the Fifth Avenue Building.

WILLIAM W. ELLSWORTH, who recently resigned the presidency of the Century Company, has accepted an invitation from the . B. Pond Lyceum Bureau to deliver in different parts of the country, under its management, a lecture on "Publishing and Litera-ture." Mr. Ellsworth, beginning his engagement next autumn, will make his lecture a kind of personally conducted tour through distinctive American literature as it has been made, with sidelights on the arresting personalities who have made it and on the complicated machinery by which an author's creations are carried from him to the reader.

PERIODICAL NOTES.

T. P.'s Weekly will, after May 6, be known as Today and T. P.'s Weekly.

THE NEW FICTION PUBLISHING Co., publishers of Romance, Snappy Stories, The Ginger Jar, The Pepper-Pot, has taken over Live Stories.

THE LOCKWOOD TRADE JOURNAL COMPANY has purchased The Office and Store Outfitter. This publication has been combined with The American Stationer.

The Masses inaugurates, with the June issue, a new section known as "The Masses Review" which will be devoted to editorial comment on the news and events of the day, to independent book reviews and reviews on art.

THE NEXT QUARTERLY number of the English Book Monthly will not appear until the beginning of October. James Milne, its editor and proprietor, thinks it best frankly to recognize the difficulties caused by the paper famine and other war troubles and omit his April-June and July-September numbers.

AFTER A STORMY SESSION on May 5 the trial of the editor, business manager and advertising manager of Hearst's Magazine was transferred to Special Sessions. All three were arrested on a warrant obtained by John S. Sumner, successor to Anthony Comstock as head of the Society for the Prevention of Vice, who alleges that matter published in the May number of Hearst's Magazine was of such a character as to constitute a misdemeanor. Deputy District Attorney Van Casteel, for the plaintiff, in his list of matter objected to by the Society for the Suppression of Vice, mentioned a photograph of a statue by a German sculptor, a drawing by Henry Hutt, parts of a story by David Graham Philips, and a sketch contained in an advertisement of a cigarette. William A. De Ford, counsel for the defense, produced in court two handbags containing books and photographs he had bought in various stores of a nature which Mr. De Ford held to be of a more dangerous character than either the pictures or the printed matter in the May number of the magazine. Mr. De Ford cited the case of the alleged improper character of the book, "Hagar Revelly," in defense of the statement that the story by David Graham Phillips was of an educational nature.

LITERARY AND TRADE NOTES.

P. J. Kenedy & Sons have just published "The Prayer Book for Boy Scouts," by Rev. Thomas S. McGrath.

Editions of "Prudence of the Parsonage" (Bobbs-Merrill Co.) have now been published in Canada, Australia and England.

LITTLE, BROWN & Co. report that the sales of their editions of "Ramona" have trebled since the book was made into a photo play.

"Sylvia's Experiment," by Margaret R. Piper, is guaranteed all cheer. The Page Co. are the publishers.

IN "SOCIETY AND PRISONS," to be published by the Yale University Press, Thomas Mott Osborne will present a constructive program for dealing with the prison problem based on his own experience and observations.

THE PUBLICATIONS of the English house of David Nutt may now be obtained through the firm of Simpkin, Marshall, Hamilton, Kent & Co., Ltd., who have the entire and sole trade supply.

CHARLES L. BOWMAN & Co., 225 Fifth Avenue, New York City, have purchased the Booklog Edition of Charles Dudley Warner's works and will be the publishers of the set hereafter.

THE WRITERS PUBLISHING Co. published recently "The Gist of Real Property Law," a condensed text by H. G. Aron, of the New York and New Jersey bar and instructor at the New York Law School.

George Sylvester Viereck, the pro-German poet, is breaking a silence of several years with a new volume of poems which Mitchell Kennerley is publishing. It is entitled "Armageddon, and Other Poems."

THE MEMBERS of the New York City Newspaper Publishers' Association are economizing on paper by abolishing the return privilege. It is estimated that the saving from this one step alone will amount to 60 tons a week.

THE British Board of Trade has made an order, under the Trading with the Enemy Amendment Act, 1916, for the firms of Johann Faber, Ltd., and A. W. Faber, pencil manufacturers, to be wound up.

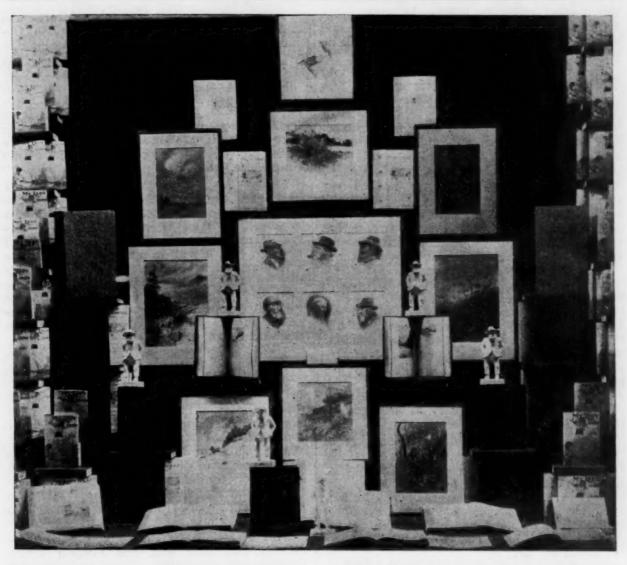
A PERMANENT exhibit of the books of the Yale, Harvard and Princeton University Presses, similar to that at the Scribner retail store in New York City, is being installed by the Old Corner Book Store of Boston.

WILLIAM ABBATT has completed his index to the first seven volumes of Avery's "History of the United States." The volume is the same size as the history, is printed on excellent paper, and contains 106 pages.

IN OUR ISSUE of April 1, we noted that "Book-Auction Records" was just issued. The English publishers tell us that it was issued October 20, 1915. The mistake is ours—we supposed of course the volume had been sent us immediately upon publication.

"In the Garden of Romance," a love story by L. H. Hammond, will shortly be issued by T. Y. Crowell as an antidote to some of the appalling "realistic" novels and war books of the season

HENRY HOLT & Co. have just issued Miss Burleigh's and Mr. Bierstadt's "Punishment," a play which is said to do for the American



A. C. MCCLURG & CO.'S DISPLAY OF EARL REED'S "THE DUNE COUNTRY" (LANE), A BOOK DESCRIBING THE QUAINT CHARACTERS AND SCENERY ALONG THE SHORES OF LAKE MICHIGAN.

prison problem what Galsworthy's "Justice" does for the British, though it has more humor and even a hopeful ending.

PHILADELPHIA POLICE have tracked a man by the name of Reville to his room in West Forty-sixth St., New York City, where between fifty and seventy-five books, many of them extra-bound, all stolen from N. Snellenburg & Co., Philadelphia, were recovered.

GEORGE MOORE'S new novel, "The Brook Kerith," is of the sort that brings comment from literary papers of the better order. It is a story of the life of Jesus and embodies a revolutionary interpretation of His doctrine. Macmillan is bringing out the volume on May 24.

"England's Effort" by Mrs. Humphry Ward will be published by Charles Scribner's Sons on May 27. "Is it true," an American friend wrote Mrs. Ward, "that England is only playing a nominal part in the present war, that she is leaving all of the real burden to France?" The present volume is the Englishwoman's emphatic negative answer.

THE PUTNAMS have taken over the publication of the Loeb Classical Library and

during 1916 will augment it by thirteen volumes from Greek and five from Latin authors. A booklet by W. H. D. Rouse entitled "Machines or Minds?" serving as an introduction to the library, will be sent free on application.

THE FIFTH AVENUE PUBLISHING Co., Inc., announce for immediate publication, "As the Fates Decree," an Indian novel by Venus G. Booth; "The Rogues' March," a book of radical essays by John Hubert Greusel; "The Canon," a volume of short stories, by Blanche Aron; and a new novel on the Church (unnamed) by Rebecca K. Samuell.

JUST WHERE the fundamental principles of Christianity come in in these days when force seems to be the logical basis of self-preservation is a perplexing problem. One of the most clear-thinking ministers of the country, John Haynes Holmes, expounds the pacifist argument in "New Ways for Old," to be published this month by Dodd, Mead & Co.

I. A. R. WYLIE, author of "The Native-Born," has given us, in "The Hermit Doctor of Gaya," another picture of Anglo-Indian life. Day by day and hour by hour the "her-

mit doctor" offers his life freely in the great fight against famine and disease. This tale of love, hardship, mystery and mutiny will be published by the Putnams on May 15.

Duffield's big spring book, "Russian and Nomad," by E. Nelson Fell, is just out. As manager of a large mining plant in Little Russia Mr. Fell grew to love the country and understand the people and their customs. His book is written with unusual freshness and sympathy and is illustrated with sixty

photographs.

ARMAGEDDON prophecies have not as yet daunted the calendar makers. They are taking a chance on the ultimate arrival of 1917, and have prepared an unusually strong line of calendars. Sully & Kleinteich have a couple dozen styles, including among others "The Mark Twain Calendar," "The O. Henry Calendar," "The Pope's Calendar," "The Dinner Calendar," etc.

"The Dinner Calendar," etc.

The Curtis Brown Literary Agency of London and New York, has taken over the old-established Literary Agency of London, and Andrew Dakers, lately associate manager of the latter agency and previously assistant editor of the literary page of The Pall Mall Gazette, has now joined the staff of the Curtis Brown Agency as manager of

the English Book Department.

John Marshall, 331 Fourth Avenue, New York, published recently, "Mushrooms, A Book of Free Forms" by Alfred Kreymborg, who has already gained a reputation as the creator of a new form of verse which he has aptly termed "Mushrooms." Mr. Kreymborg is the editor of Others, A Magazine of the New Verse, which has been in existence for about a year.

THE PERSON WHO SITS quietly in the broken down automobile while mutterings steal up from below, can distract her attention from these unpleasant sounds by reading the latest book of humor, "Joe Rancour's Fix-it Book for Broke Ottermobile." In his "Pigeon French" Joe describes the different parts of the automobile quite irresistibly. The man underneath may enjoy hearing bits of it whenever he comes up for another tool, poor dear.

Pending the vote upon the referendum by the United States Chamber of Commerce of the price maintenance issue, W. B. Holland, representing the American Fair Trade League, and John W. Hahn, secretary of the National Trade Association, have been "stumping" the country, the former in behalf of and the latter against price maintenance. They have appeared before the Boards of Trade or Chambers of Commerce of a number of cities.

Proof sheets of James Norman Hall's war story, "Kitchener's Mob," were sent to England as soon as they were ready, and the reception of the book there is guaranteed in advance by the order for a large edition which was cabled at once by Constable & Co. to the American publishers, Houghton Mifflin Co. This is described as the first uncensored story of an American volunteer in Kitchener's army.

Representatives of Manitoba, Alberta and Saskatchewan governments met British Columbia representatives in Victoria recently in an effort to devise some scheme for the standardization of all text books in the public schools of the four provinces which would not only obviate the necessity of extra expense on the part of parents moving from one province to another, but would produce text books at greatly reduced prices. We have received no word of the outcome of the conference.

REPORTS OF A THREATENED shortage of ink have been denied by W. S. Stafford, of the S. S. Stafford Co., Inc. The supply in this country, he said, is sufficient to last several years more. By that time the war will be over, and it will be possible to import the acid blue which is necessary to the manufacture of blue writing-fluid. Increase in the price of ink, which has occurred twice since the war began, has been due, he said, to increase in the price of labor and of certain raw materials.

THE REILLY & BRITTON Co., sales agents for Harold Bell Wright's new novel, "When a Man's a Man," to be published in August by The Book Supply Co., report some record-making sales. They state that they have booked orders for a solid carload of 20,000 copies for Los Angeles and a car of over 16,000 copies for Kansas City. The advance sale is far ahead of that of "The Eyes of the World" on the same date in 1914, and they believe that that book had a larger sale than any other copyright novel ever published in the United States.

THE NEWS PRINT MANUFACTURERS Asso-CIATION has filed with the Federal Trade Commission a petition asking for a speedy investigation into the increases in the price of paper in the United States. The petition declares that 85 per cent. of news print paper manufactured in the United States is sold on annual contracts; that these contract prices have not increased more than I per cent. during the past twelve months and will not average any higher than the price at which the paper was contracted for and sold during the past ten years, whereas the prices of book and wrapping paper have increased approximately 100 per cent.

It is probably more nearly true of a work of art and architecture and allied subjects than with any other class of books that, provided the work be scholarly, the price is relatively unimportant. In this connection, may be cited the surprising sales of "Robert Adam and His Brothers, Their Lives, Work and Influence" (Scribner), a book retailing at over sixteen dollars. Another work of this type, just published by the University of Chicago Press, a work weighing nine pounds and costing almost three pounds, is "Gothic Architecture in France, England and Italy," by Sir Thomas Graham Jackson, R.A., F.S.A.

"Preparedness: The American versus the Military Programme," is just published by the Fleming H. Revell Co. Dr. Hull, Pro-

fessor of History and International Relations at Swarthmore College, Pa., surveys the growth of the American Army and Navy, and carefully examines the growth and spread of the spirit of militarism among the people of the North American continent. The author's own attitude is one of antagonism to militarism and all its works, an unpopular position, but one about which many people are eager to be better informed.

THE LONDON MASTER BOOKBINDERS' ASSOCIATION has notified the publishing trade that a minimum specific charge for warehousing quires and bound stock has been instituted by London master bookbinders, as follows: 9d. per 1000 sheets of 16 pp. or under, up to and including demy octavo, per annum. Is. per 1000 sheets of 16 pp. or under above demy octavo per annum. A further notice has been issued by the Bookbinders' Association, to the effect that on and after May 1st bookbinders will no longer collect publishers' quires from printers.

EDWARD J. O'BRIEN, who has compiled a volume of the best short sories of 1915, said in a recent address that "Making Port" by Richard Matthews Hallet was by far the best of the 800 stories of 1916 which he had read. A book by Mr. Hallet, "Trial by Fire," will be published by Small, Maynard & Co. on May 20. The same date will bring "From Doomsday to Kingdom Come" by Seymour Deming, an interpretation of the war and its effect on the future, "Modern Swimming" by J. H. P. Brown, and "Consumption," a new and enlarged edition of the layman's handbook by John B. Hawes, 2d.

A. S. Barnes & Co. announce for spring publication a number of interesting books on playgrounds, music and dancing. Dr. C. Ward Crampton, director of physical training in the New York schools, has supplemented his "The Folk Dance Book," published in 1909, with "The Second Folk Dance Book," which incorporates new material, is fully illustrated and contains singing games as well as folk dances; Harry Sperling, long connected with the New York public school system, is the author of "The Playground Book," which describes games and dances adapted to school and vacation playgrounds and contains a number of special articles dealing with playground work; "More Song Games," by Kate F. Bremner; "Reaching the Children," by Henry C. Krebs; and "Primary Elements of Music." by Inez Field Damon are among other books announced.

ARTICLES OF INCORPORATION are being prepared for the School for Printers' Apprentices of New York. The school will be managed by an Advisory Board, consisting of four members each from the Typographical Union, the Hudson Guild and from the employing printers of the city. The school was started three years ago and has made such rapid progress that it threatens soon to outgrow its present quarters in the basement of the Hudson Guild, 436 West 27th Street. It is said to be the only school in the country deriving

joint support from employers and labor unions. Three years ago, Dr. J. L. Elliott, of the New York Society for Ethical Culture, appealed to the employing printers and trades unions to assist him in his work with the boys who gather at the Hudson Guild. As a result of that appeal the present school was founded. It has a \$6000 printing equipment and 270 apprentices in attendance. The employers have contributed \$2000, the union printers \$2000 and the Guild \$1000 for the maintenance of the school this year.

"I HAVE received definite information from an entirely trustworthy source to the effect that the price maintenance bills now before Congress are likely to receive early consideration, and that unless the opponents of price maintenance take a stronger stand than they have yet done, one of these bills will probably become law," says E. L. Howe, executive secretary of the National Retail Dry Goods Association, in a bulletin just sent out to members of the association. After noting the active work of the American Fair Trade League in behalf of price maintenance legis-lation, the bulletin concludes: "The influences that are working for its passage are alive and active, and will in all probability attain their object if the opposite side of the question is not presented more strongly to Washington. In other words, the retail merchants of this country must take immediate and definite action if they are not to find themselves saddled with a law that would prove irksome and embarrassing. We, therefore, advise and urge that you send without any delay a letter, or better still, a telegram, to your Congressional representatives at Washington,"

ADVERTISING "PUFFS" and their rightness and wrongness under the postal laws were defined by Justice McKenna of the Supreme Court on April 24. The opinion reversed the decision of the District Court in Southern Florida which quashed an indictment against officials of the New South Farm and Home Co. The indictment charged unlawful use of the mails in selling ten-acre farms. The Florida court held that if a purchaser received his money's worth exaggerated propaganda was not fraud. Justice McKenna took the position that it was an offense if the article sold did not serve the purpose represented. no matter what the value might be. In discussing what constituted a criminal offense under the statute governing the use of the mails, Justice McKenna said: "Mere 'puffing' might not be within its meaning (of this, however, no opinion need be expressed), that is, the mere exaggeration of the qualities which the article has; but when a proposed seller goes beyond that, assigns to the article qualities which it does not possess, does not simply magnify in opinion the advantages which it has, but invents advantages and falsely asserts their existence he transcends the limits of 'puffing' and engages in false representations and pretenses. When the pretenses or representations or

promises which execute the deception and fraud are false they become the scheme or artifice which the statute denounces."

SHEEP-SKINS FOR EXTRA BINDINGS may soon cost their weight in real money if we are to take a hint from the English Leather World: "The huge advance in the price of tanned Indian goat and sheep at the last London sales,' it says, "has naturally attracted a good deal of attention in the trade, and judging by the letters we have received on the subject, British light leather men are very sore in regard to the whole position. . . . There is no doubt but the big advances are due to orders on American account, and several of our correspondents have asked us to take a very strong line in regard to this, and ask the Federations to at once do their best to induce the government to place an embargo on the export of raw and tanned goat and sheep to America, and on the re-export of these goods also to the U. S. A. We are also asked to say the trade done with America is in the hands of a very few firms who, to say the least of it, do not seem enthusiastic patriots. We may take it for granted America is not paying these high figures for fun, and that some definite programme is being followed out. We are glad to see the question of restriction of export of tanned E. I. goat and sheep is to be discussed at the meeting of the Fancy Leather Section of the London Chamber of Com-

JUDGE HOUGH'S decision favoring price maintenance in the Atlantic & Pacific Tea Co. v. Cream of Wheat Co. case (see P. W. July 31, 1915) has been followed by some interesting developments. It will be remembered that the cereal company's defense was that its product was merely "pure middlings," that it used less than 10 per cent. of the available supply of middlings and that anyone who exercised equal care could produce an identical product. The latest move of the Tea Company takes the form of a notice conspicuously posted in its stores, and headed "Why we do not sell Cream of Wheat." Following this comes a brief statement of the facts and an announcement of a new Atlantic & Pacific product, "not a substitute, but the very same thing which the Cream of Wheat Co. sells as Cream of Wheat." The notice further guarantees that "you will be pleased with Grandmother's Wheat Farina, that you will find it to be the equal of Cream of Wheat." What action, if any, the Cream of Wheat Co. will take against the Great Atlantic & Pacific Tea Co. has not been announced. The Cream of Wheat Co. already has several Federal Court suits pending against retailers in Los Angeles and vicinity, who have been serving their customers with bulk middlings when Cream of Wheat was called for. Some of these dealers have even gone so far as to advertise Cream of Wheat in bulk. An injunction, secured last week, restrains H. G. Chaffee, the big chain store man of Los Angeles, from in any manner whatsoever handling, advertising or selling cereal breakfast foods not selected, prepared or put up

by the plaintiff herein under the name "Cream of Wheat," or under any other colorable imitation or simulation of plaintiff's trade-mark or trade name "Cream of Wheat," and from fraudulently using plaintiff's said trade-mark or trade name or any simulation or imitation thereof in the sale of breakfast foods, or from violating or infringing the equitable rights of plaintiff in the premises in said bill of complaint complained of and set forth, and from selling bulk middlings or any other product not produced by plaintiff as or when "Cream of Wheat" is called for or ordered

'Cream of Wheat" is called for or ordered.

OF INTEREST in view of the above use of the name Cream of Wheat in advertising a new Atlantic and Pacific Tea Co. cereal of a similar nature is the decision in B. V. D. Co. v. New York Merchandise Co. on May 9, in which Judge Hand held that the use of the trade mark "B. V. D." in any manner in advertising other merchandise of a similar character was contrary to the rights in the trademark of the B. V. D. Co. Judge Hand said: "The B. V. D. Company is the sole and exclusive owner of the trade mark 'B. V. D.' and as owner thereof it is entitled to be protected against the use by others of expressions such as 'B. V. D. Style,' or 'Same Style as B. V. D.,' or other like or similar expressions when used in catalogues, announcements, advertisements or placards in referring to underwear with other labels than 'B. V. D.'

BUSINESS NOTES.

ALBANY, N. Y.—Kimball Bros., formerly located at 618 Broadway, have moved to 46 Columbia St.

ANTIGO, WIS.—F. A. Millard and L. D. Hartford, dealers in stationery and books, have consolidated under the style Millard & Hartford.

Boise, Id.—The Rawls News Agency, dealers in stationery, books, sporting goods, etc., is succeeded by the Rawls-Case Co.
Brooklyn, N. Y.—Writers' Publishing Co.,

Brooklyn, N. Y.—Writers' Publishing Co., Inc., has been incorporated to do publishing, bookselling, with a capital of \$10,000, by G. Scheuber, M. Nebenzahl, C. H. Hastings, 610 Eastern Parkway.

CAZENOVIA, N. Y.—Miss Maida M. Bowen, of Syracuse, has purchased the Watkins Book

CHEYENNE, WYO.—C. F. Hagenmann, an office supply expert from Portland, Ore., has purchased the interest of Dr. Furry in the Wyoming Bookstores Co.

CHICAGO, ILL.—P. F. Volland & Co. have moved from the Monroe Building to the Garland Building, 58 East Washington street. CHICAGO, ILL.—Fire recently caused several

CHICAGO, ILL.—Fire recently caused several thousand dollars worth of damage to the building occupied by A. C. McClurg & Co. The flames broke out on one of the upper floors occupied by a house-furnishing concern, and only the fireproof floors saved the publishing plant from serious loss. As it was, the smoke spread to all parts of structure.

Iowa City, Ia.—A disastrous fire recently destroyed the book store of Cerny & Louis and the book store of Caroline L. Wieneke,

with a loss in the former case of \$10,000 and

\$6,000 in the latter.

NEW HAVEN, CONN.—The business founded by C. E. H. Whitlock in 1900 and successfully conducted by him since that date, has been incorporated under the name of "The Whit-lock Bookstore, Inc." with a capital of \$75,000, of which \$65,000 is paid in. The company has a large student trade,

NEW HAVEN, CONN.-The Rorer Bookstore is reported to have gone out of business.

NEW YORK CITY.—E. A. Custer has removed from 19 East 45th Street to 107 East

59th Street.

NEW YORK CITY.—The Fifth Avenue Publishing Co., Inc., of 200 Fifth Avenue, New York City, is a newly incorporated company doing a general publishing, bookselling and book manufacturing business.

PUEBLO, COLO.—Broome Bros. have just put a new front on their South Union Ave. store. REGINA, SASK.—The Book Arcade has made

an assignment.

St. PAUL, MINN .- The St. Paul Book and Stationery Co. will construct an addition to its present quarters at 55 East Sixth Street at a cost of \$25,000.

SANTA MONICA, CAL.-Mitchell & Hall, booksellers and stationers, have sold out to

D. J. Klyce, of Huntington Park, Cal. Sisson, Cal.—Laurence Macken, druggist and stationer, has moved his business to Red Bluff, Cal.

Toledo, O.—The trustees representing the creditors of the Norman-Remington Co., of this city, finally decided to close out the business. After a two weeks' sale the balance of the stock was disposed of to two purchasers, one taking the stationery, the other the book stock. This was accomplished the latter part of April.

TORONTO, ONT.-The Lomas Book and Stationery Co. has discontinued business.

AUCTION SALES.

MAY 15-17 AT 2:30 P. M. (Three sessions.) Catalogue of autograph letters by Charles Dickens and letters and manuscripts by William M. Thackeray from the library of Edwin W. Coggeshall, N. Y. (615 lots.)— Anderson.

MAY 17 AT 3 P. M. (One session.) Catalogue of the books and prints collected by Charles E. Locke. (342 lots.) - American Art

Association.

MAY 17-19 AT 2:30 P. M. (Three sessions.) Catalogue of valuable proof etchings [etc.] belonging to the estate of Edith B. Fretz, and Frederick Gutekunst, Philadelphia. (No.

1167; 444 lots.)—Henkels.

MAY 18 AND 19 AT 10 A. M. AND 2 P. M.
(Four sessions.) Catalogue of the private library of the late George H. Elson, Boston, and a portion of the private library of the late Rev. Roland D. Grant, Boston, (1705 lots.) -Libbie.

Forthcoming Books

WEEK BEGINNING MAY 15.

Aldis, Mary. Flashlights. [Poems.] Duff. \$1.25 n. Annesley, Maude. Blind understanding. Duff. \$1.25

Bailey, L. H. Poems. Scrib.
Baldwin, J. M. American neutrality, its cause and cure. Put. \$1 n. (?)
Bourget, Paul. The night cometh. Put. \$1.35 n.
Brown, J. H. P. Modern swimming. Small. \$1 n.
Bryan, W. B. History of the national capital. v. 2.
Macm.
Canfield. Dorothy. The real motive. Holt.

Canfield, Dorothy. The real motive. Holt.
Carlyle, R. W. History of mediæval political theory in the West. v. 3. Put. \$3 n.
Deming, Seymour. From doomsday to kingdom in the West. V. J.

Deming, Seymour. From doomsuay
come. Small. 50 c n.

De Souza, Count C:, and MacFall, Major H. Germany in defeat. Dutt. \$2 n.

Farmer, L. C. A B C of housekeeping. Harp.
Fisk, Jas. W. Retail selling. Harp.
Gallatin, Jas. Gallatin's diary. Scrib.
Goodnow, Fk. J. Principles of constitutional government. Harp.

Could. F. J. Worth-while people (for younger

Goodnow, Fk. J. Principles of constitutional government. Harp.
Gould, F. J. Worth-while people (for younger readers). Harp.
Gould, Lord Granville Leveson. Private correspondence 1781-1821. 2 v. Dutt. \$10 n.
Grey, Zane. Border legion. Harp.
Hallet, R: Matthews. Trial by fire. Small. \$1.25 n.
Harding, Garden L. Present-day China. Cent.
Hawes, J: B. Consumption. Small. 75 c. n.
Jusserand, J. J. France and America. Scrib.
Kalaw, M. M. Case for the Filipinos. Cent.
Lincoln, N. S. I spy. Apltn.
Lyle, M. Unhappy in thy daring. Put. \$1.35 n.
Macauley, Ward. Reclaiming the ballot. Duff. 75 c. n.

Palmer, J: The king's men. Put. \$1.35 n.
Problems and lessons of the war. Put. \$2 n.
Service, R. W. Rhymes of a rolling stone. Pocket
ed. Dodd, M. \$1.25 n.
Smith, R. W. Benighted Mexico. Lane. \$1.50 n.
Steiner, Rudolf. Philosophy of freedom. Put. \$1.25

Stephens, H. M., and Bolton, H. E. Pacific ocean in history. Macm.

Fassin, Algernon. The magazine in America. Dodd, M. \$2 n. Walpole, Hugh. Dark forest. Doran. \$1.35 n.

WEEK BEGINNING MAY 22

Angell, Norman. Dangers of half-preparedness.
Put. 50 c. n. (?)
Bacon, C: W. American plan of government. Put.

\$3 n. (?)
Bedenheim, Maxwell. Rear porches, [free verse]. Marshall.

Marshall.

Carpenter, J. E. Phases of early Christianity 100
A.D.-250 A.D. Fut.
Chapman, F. Travels of birds. Apltn.
Coomaraswamy, Ananda. Buddha and the gospel of Buddhism. Put. \$3.50 n. (?)
Crow, M. F. Lafayette. Macm.
Evans, M. A. B. The caliph's secret, and other verses. Put.
Fowler, H. N. History of sculpture. Macm.
Gibson, W. W. Daily bread. Macm.
Harrison, G. C., and Clergue, G. Allied cookery manual. Put.
Joyce, T. A. Archæology of Central America and the West Indies. Put. \$3.75 n. (?)
Juglar, Clement. Brief history of panics. Put. \$1.25 n.
Kreymborg, Alfr. Mushrooms, [free verse]. Marshall.

shall.

Maurel, André. A month in Rome. Put. \$1.75 n (?)

Moore, G: The Brook Kerith. Macm. \$1.50.

Myrtle Reed cook book. Put. \$1.50 n.

Pyper, Margaret R. Sylvia of the Hill Top. Page.

Power, H. H. The things men fight for. Macm.

Smith, L. W. Ships in port. Put.

Sullivan, F. W: Star of the north. Put. \$1.35 n.

Thom, De Courcy W. Midsummer motoring in

Europe. Put. \$2.50 n.

Warf, Mrs. Humphry. England's effort. Scrib.

Warfield, W: Gate of Asia. Put.

Warner, Anne. Susan Clegg and her love affairs.

Lit., B. \$1.30 n.

Webster, H. Rest days. Macm.

Wells, H: G. What is coming? Macm. \$1.50 n.

Who goes there? Put. 75 c. n.

Wylie, I. A. R. The hermit doctor of Gaya. Put.

\$1.35 n.

\$1.35 n.

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

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A colon after initial designates the most usual name, as: A: Augustus; B: Benjamin; C: Charles;
D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas;
P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); Sq., obl. nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Alexander, De Alva Stanwood. History and procedure of the House of Representatives. Bost., Houghton Mifflin. c. 15+435 p. \$2 n.

Combines history, the theory of Congressional procedure, reminiscence and anecdote. Covers such topics as the apportionment and qualification of members, organization of the House, the Speaker, rules and committees on rules, committees and their work, debates and debaters, contested election cases, impeachment, the President, and the House. Author was a member of Congress from Maine for fourteen years.

Annual (The) register; a review of public events at home and abroad for the year 1915. New series. N. Y., Longmans. 12+ 360+196 p. O \$6 n.

American university Baker, Ja. Hutchins. progress and college reform; relative to school and society. N. Y., Longmans. 10+ 189 p. D \$1 n.

Present and future reorganization in American education in relation to economy of time, and the greatest public needs.

Bisland, Eliz. [Mrs. C: W. Wetmore] case of John Smith; his heaven and his hell.

case of John Smith; his heaven and his hell. N. Y., Putnam. c. 5+244 p. D bds. \$1.25 n. How John Smith, an ordinary man in the street, showed himself receptive to the truths that the Spirit of Understanding unveiled. And so before him was unfolded the course of cosmic history. He beheld the wonders of the infinitely great and the infinitely minute, the growth and decay of worlds, the development of life, the formation of creeds, the error and evil of false ideals with which the world has battled

Bowers, Claude G. The Irish orators; a history of Ireland's fight for freedom; il. with photographs. Indianapolis, Bobbs-Merrill. c. 528 p. pls. pors. sq. D \$1.50 n.

Features the struggles, personalities and oratorical genius of Flood, Grattan, Curran, Plunket, Emmet, O'Connell, Meagher, Butt and Parnell. Their careers are so grouped that the connection between them is disclosed, making a history from 1760 on.

Brassey, T:, Earl. Work and wages; the reward of labour and the cost of work; founded on the experiences of the late Mr. Brassey; a volume of extracts, rev. and partially rewritten. N. Y., Longmans. 10+200 p. tabs. D \$1.25 n.

Brennan, Ignatius. Humorous poems. Bost., Badger. c. 244 p. por. D \$1.25 n.

Brown, C: Reynolds. The healing power of suggestion. N. Y., Crowell. c. '10 37 p. D bds. 25 c. n. Hints for the gaining of mental and physical poise.

Brown, Mrs. Grace Mann. Mental harmony; its influence on life. N. Y., Clode. c. 6+ Think right for health and success. N. Y.,

Clode. c. 6+184 p. D \$1 n.

Both books apply New Thought principles to the conduct of life.

Burleigh, Louise, and Bierstadt, E: Hale. Punishment; a play in four acts; with introd. by T: Mott Osborne. N. Y., Holt. 7+127 p. D \$1 n.

C. 7+127 p. D \$1 n.

Depicts a prison under the antiquated system, whose warden finds himself in danger of being crushed between the convicts and the politicians. He can win only by enlisting one of these opposing forces to his side. How he does this, and just what the accomplishment means makes the drama.

Campbell, Gerald Fitzgerald. Verdun to the Vosges; impressions of the war on the fortress frontier of France. N. Y., Longmans. 19+316 p. il. pls. pors. maps O \$3 n.

Author as correspondent for the London Times made his headquarters at Nancy from September, 1914, to January, 1915. Besides accounts of the military operations, gives attention to the aims, policies and characteristics of the warring nations.

Carey, Rev. Wa. J. Have you understood Christianity? N. Y., Longmans. III p. D

Reasons why some are Christians, what Christianity is, and why everybody ought to be a Christian.

Carman, Bliss, i. e. W: Bliss. April airs; a book of New England lyrics. Bost., Small, Maynard. c. 8+77 p. S bds. limp leath. \$1.25 n.

Carrillo, Gomez. Among the ruins; tr. by Florence Simmonds. [N. Y., Doran.] 8+ 346 p. D \$1.50 n.

Spanish war correspondent's impressions of the territory recovered by the Allies since the Battle of the Marne. His record of destruction, suffering and bravery is expressed with the sympathy expected between the Latin races.

Catullus, C. Valerius. The Lesbiad of Catullus and Pervigilium Veneris (mood transcriptions); and Songs of a wayfarer; by Ruth Sheffield Dement. Chic., R. F. Seymour, The Alderbrink Press. c. 64 p. 8° \$1.25 n.

Cornaro, Luigi. Discourses on the sober life (Discorsi della vita sobria); being the personal narrative of Luigi Cornaro (1467-1566 A. D.). N. Y., Crowell. 64 p. D bds. 25 c. n.

Dahlinger, C: W: Pittsburgh; a sketch of its early social life. N. Y., Putnam. c. 7+

216 p. (bibls.) front. O \$1.25 n.
Recalls the reader from the Pittsburgh of the present, the embodiment of intensified industry, to the equally stirring days when it was an outpost of civilization. Records events, institutions, and personalities, from the close of the French and Indian War to the nineteenth century.

Davis, Miles A. The bird poems of Miles A. Davis. Rochester, N. Y., J. W. Johnston [B. 578]. c. 37 p. T bds. \$1 n. bxd.

Dearborn, G: Van Ness. The influence of

joy. Bost., Little, Brown. c. 18+223 p. D (Mind and health ser.) \$1 n.

Scientific explanation of the stimulating, tonic effect joy has on the human organism. Describes its

influence on nutrition, the circulation, the nervous system, etc., with chapters on personality and its

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 Washington and the West, Diary, Ed. by A. B. Hulbert

Allegheny County Law Library, 232 Court House, Pittsburgh, Pa.

- The following Session Laws, state lowest cash price

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 Arkansas, Sept. 1836, Sp. Nov. 1837 to Mar. 1838,
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 1860, Sp. Nov. 1861, Apr. & Nov. 1864, Apr. 1865,
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- Nov. 1874.
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 Georgia, Nov. 1833.
 Idaho, Dec. 1866, 1868, 1872, 1876, Jan. 1879, Dec. 1884.
- 1884. Massachusetts, Resolves Jan. 1822, Acts May 1820,
- Jan. 1821. Mississippi, July 1843, Jan. 1844, 1846, Nov. 1850, Jan. & Oct. 1852, Jan. 1854, 1856, Nov. 1858, 1859,

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 Nebraska, Jan. & Dec. 1855, Dec. 1861, Jan. 1864, 1865, 1867, Oct 1868, Jan. 1869, Estabrook Rev.

- Stat. 1866. New Hampshire, June 1839, Priv. June 1840, Pub.
- New Hampshire, June 1839, Priv. June 1840, Pub. Nov. 1840 Pub.
 New Mexico, 1851 to 1871 both incl., Jan. 1880, Kearney Code, Laws of Territory 1846.
 North Carolina, Pub. & Priv. Nov. 1817, 1818, 1820, 1821, 1822, 1824, 1825, Dec. 1826, Nov. 1827 to 1834 both incl., Nov. 1840, May 1861 Pub., Aug. 1861 Pub. & Priv., 1862-63 Priv., July 1863 Pub. & Priv., Priv. Nov. 1868, 1869, 1870, 1871, 1893, 1897, 1907, Iredell & Martin, Public Acts 1804, Haywood's Rev. of Pub. Acts, 1809.
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 Tennessee, Scott's Laws of Tenn. 1715-1820, 2 vols.
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 Wyoming, Jan. 1882, 1884, 1886, 1890.

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U. S. Dispensatory, 4th ed.
Boston Journal of Chemistry, vol. 1.
British Pharmacopoeia, addendum, 1874, ed. III, 1885, supplement 1890.
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Brentano's, 5th Ave. and 27th St., New York.

London Graphic, May 30, 1914, May 31 and July 15, 1913.

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Sundials and Rose of Yesterday, Alice Morse Earle.
Reading and Home Study, pub. 1907, University Society.
Brain Culture, Mrs. Theo. Parsons.
Le Gallienne's Young Lives.
Through the Heart of Patagonia, Hasketh Pritchard.

Brentano's .- Continued.

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The Fifth Queen and How She Came to Court, Rivers.
Molly an I the Unwise Man, J. K. Bangs, Winston Co.
Genealogical Memoranda relating to the Family of Sotheron of Counties Durham, Northumberland, York, etc., and to the Sept of McManus, privately printed by Taylor & Co. about 1871.
Symbolisms of Heraldry, Cecil Wade, pub. Geo. Redway, London, 1898.

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Davis, T. F., History Jacksonville, Fla.
Tales Mermaid Tavern, Stokes ed., April 1913.

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Yale Law Journal, Nov. 1914 and Feb. 1915.
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U. S. Court of Claims Reports, vols. 1, 9, 14 and 16. Opinions of Attorney General, vols. 7, 8, 9.

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Kirby's Digest of Arkansas Law, 1904.

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United States Statutes at Large, vol. 14. United States Statutes at Large, vol. 14.

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Court of Claims (U. S.), vols. 1, 9, 13, 14, 16.
International Law Situations, 1901, 1905.
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Interstate Commerce Commission Reports, vols. 4 and 5, pub. L. K. Strouse & Co.
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Studies in Politics of Aristotle and Republic of Plato, I. A. Loss, 1899, Article pub. in the Annals of American Acad., etc.

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Foster, John W., Diplomatic Memoirs.
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Lincoln's Complete Works.

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Cut Rate Book Co., 21 E. 3d St., Chicago, Ill. Theatre, Jan, 1911
Science, July 26, Nov. 22, 1895; Oct. 5, 1900.
Scientific Amer. Supp., Apr. 30, July 9, 1898; June 24, 1899; Aug. 17, 31, Nov. 30 1907.

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N. Y., 1835, vol. 2.
Waymarks in the Wilderness, a monthly journal,
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DeWitt & Snelling, 1609 Telegraph Ave., Oakland, Cal. Tragedy of Captain Dreyfus, Stevens, pub. Harper. Eona's Legacy to the Wide Wide World. Field, Cover and Trap Shooting, Bogardus, 4th ed. An Overland Journey Round the World, Simpson, Phila., 1847.

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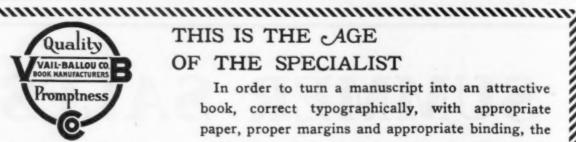
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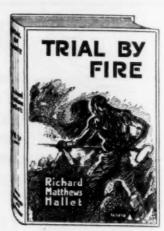
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